



August 15, 2023

**AWARD NOTICE**  
**BL051-23**  
**Purchase of Gasoline and Diesel Fuel on an Annual Contact**

Pursuant to the bids received on June 15, 2023 for BL051-23 Purchase of Gasoline and Diesel Fuel on an Annual Contact the bid has been awarded to primary supplier, James River Solutions, LLC; secondary supplier, Sunoco, LP; and tertiary supplier, Boswell Oil Company in the base bid amount of \$28,650,000.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink, appearing to read "Casey Beauston", written over a light blue horizontal line.

Casey Beauston  
Purchasing Associate II

CB/bc

Enclosure

BL051-23  
 Purchase of Gasoline and Diesel Fuel on an Annual Contract  
 Department of Support Services

September 1, 2023 - August 31, 2024			Boswell Oil Company (OC)				Campbell Oil Company (OS)				Colonial Oil Industries, Inc. (OC)			
ITEM #	DESCRIPTION	EST. ANNUAL QTY.	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	ANNUAL TOTAL	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	ANNUAL TOTAL	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	ANNUAL TOTAL
1	Diesel Fuel, Ultra Low Sulfur, #2 Full Transport Load	15,799,062 gal.	\$0.0088	\$0.0088	\$1.22	\$19,413,887.39	\$0.0231	\$0.0231	\$1.22	\$19,639,813.97	\$0.0462	\$0.0462	\$1.22	\$20,004,772.30
2	Diesel Fuel, Ultra Low Sulfur, #2 Wagon Load	3,629,094 gal.	\$0.0788	\$0.0788	\$1.22	\$4,713,467.29	\$0.1098	\$0.1098	\$1.22	\$4,825,969.20	\$0.4174	\$0.4174	\$1.22	\$5,942,278.52
3	Low Sulfur Gasoline Ethanol Full Transport Load	11,686,222 gal.	0.0044	0.0044	\$1.30	\$15,243,507.98	\$0.0073	\$0.0073	\$1.30	\$15,277,398.02	\$0.0411	\$0.0411	\$1.30	\$15,672,392.32
4	Low Sulfur Gasoline Ethanol Tank Wagon Load	2,981,274 gal.	\$0.0788	\$0.0788	\$1.30	\$4,110,580.59	\$0.1098	\$0.1098	\$1.30	\$4,203,000.09	\$0.3975	\$0.398	\$1.30	\$5,060,712.62
5	Diesel Exhaust Fluid	40,000 gal.	\$0.21	\$0.21	\$1.79	\$80,000.00	\$0.0125	\$0.0125	\$1.79	\$72,100.00	\$0.10	\$0.10	\$1.79	\$75,600.00
<b>TOTAL</b>						<b>\$43,561,443.24</b>				<b>\$44,018,281.28</b>				<b>\$46,755,755.76</b>
Split Delivery Fee			No Charge				\$60.00				\$125.00			
Pump Fee			\$60.00				\$100.00				\$70.00			
Short Load Fee			NO Charge				\$125.00				\$125.00			
Will Vendor Hold Pricing Firm? Renewal Option One			Yes				+ .0025 per gallon				2% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Two			Yes				+ .0025 per gallon				2% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Three			Yes				+ .0025 per gallon				2% Increase			
Will Vendor Hold Pricing Firm? Renewal Option Four			Yes				+ .0025 per gallon				2% Increase			

			D-Jay Energy, LLC (OC)				James River Solutions, LLC (OS)				Mansfield Oil Company of Gainesville, Inc. (OC)			
ITEM #	DESCRIPTION	EST. ANNUAL QTY.	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	ANNUAL TOTAL	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	ANNUAL TOTAL	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	ANNUAL TOTAL
1	Diesel Fuel, Ultra Low Sulfur, #2 Full Transport Load	15,799,062 gal.	\$0.0244	\$0.0244	\$1.22	\$19,660,352.75	-\$0.0024	-\$0.0050	\$1.22	\$19,236,937.89	\$0.0121	\$0.02708	\$1.22	\$19,466,024.29
2	Diesel Fuel, Ultra Low Sulfur, #2 Wagon Load	3,629,094 gal.	\$0.1295	\$0.1295	\$1.22	\$4,897,462.35	\$0.0750	\$0.0750	\$1.22	\$4,699,676.73	\$0.3140	\$0.5594	\$1.22	\$5,567,030.20
3	Low Sulfur Gasoline Ethanol Full Transport Load	11,686,222 gal.	\$0.0111	\$0.0111	\$1.30	\$15,321,805.66	-\$0.0072	-\$0.0100	\$1.30	\$15,107,947.80	\$0.0014	\$0.2601	\$1.30	\$15,208,449.31
4	Low Sulfur Gasoline Ethanol Tank Wagon Load	2,981,274 gal.	\$0.1295	\$0.1295	\$1.30	\$4,261,731.18	\$0.0780	\$0.0690	\$1.30	\$4,108,195.57	\$0.2611	\$0.5065	\$1.30	\$4,654,066.84
5	Diesel Exhaust Fluid	40,000 gal.	\$0.3500	\$0.3500	\$1.79	\$85,600.00	\$0.6000	\$0.6000	\$1.79	\$95,600.00	\$0.3000	\$0.3000	\$1.79	\$83,600.00
<b>TOTAL</b>						<b>\$44,226,951.95</b>				<b>\$43,248,357.99</b>				<b>\$44,979,170.64</b>
Split Delivery Fee			\$60.00				\$40.00				\$75.00			
Pump Fee			\$50.00				\$65.00				\$125.00			
Short Load Fee			\$100.00				\$150.00				\$150.00			
Will Vendor Hold Pricing Firm? Renewal Option One			Yes				Yes				+ .0020 per gallon			
Will Vendor Hold Pricing Firm? Renewal Option Two			Yes				Yes				+ .0020 per gallon			
Will Vendor Hold Pricing Firm? Renewal Option Three			Yes				Yes				+ .0020 per gallon			
Will Vendor Hold Pricing Firm? Renewal Option Four			Yes				Yes				+ .0020 per gallon			

BL051-23  
 Purchase of Gasoline and Diesel Fuel on an Annual Contract  
 Department of Support Services

ITEM #	DESCRIPTION	EST. ANNUAL QTY.	Petroleum Traders Corporation (OS)				Sunoco, LP (OS)			
			WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	ANNUAL TOTAL	WEEKLY DISCOUNT/ MARK-UP	DAILY DISCOUNT/ MARK-UP	PRICE PER GALLON	ANNUAL TOTAL
1	Diesel Fuel, Ultra Low Sulfur, #2 Full Transport Load	15,799,062 gal.	\$0.0037	\$0.0012	\$1.22	\$19,333,312.17	-\$0.0034	-\$0.0034	\$1.22	\$19,221,138.83
2	Diesel Fuel, Ultra Low Sulfur, #2 Wagon Load	3,629,094 gal.	\$0.4825	\$0.4800	\$1.22	\$6,178,532.54	\$0.1000	\$0.1000	\$1.22	\$4,790,404.08
3	Low Sulfur Gasoline Ethanol Full Transport Load	11,686,222 gal.	-\$0.0112	-\$0.0137	\$1.30	\$15,061,202.91	-\$0.0079	-\$0.0079	\$1.30	\$15,099,767.45
4	Low Sulfur Gasoline Ethanol Tank Wagon Load	2,981,274 gal.	\$0.3825	\$0.3800	\$1.30	\$5,015,993.51	\$0.1000	\$0.1000	\$1.30	\$4,173,783.60
5	Diesel Exhaust Fluid	40,000 gal.		\$0.0500	\$1.79	\$73,600.00	\$5.0000	\$5.0000	\$1.79	\$271,600.00
<b>TOTAL</b>						<b>\$45,662,641.12</b>				<b>\$43,556,693.96</b>
Split Delivery Fee					\$50.00				\$65.00	
Pump Fee					\$80.00				\$75.00	
Short Load Fee					\$200.00				\$150.00	
Will Vendor Hold Pricing Firm? Renewal Option One					+ .0025 per gallon				+ .0025 per gallon	
Will Vendor Hold Pricing Firm? Renewal Option Two					+ .0025 per gallon				+ .0025 per gallon	
Will Vendor Hold Pricing Firm? Renewal Option Three					+ .0025 per gallon				+ .0025 per gallon	
Will Vendor Hold Pricing Firm? Renewal Option Four					+ .0025 per gallon				+ .0025 per gallon	

**Recommended Vendors:**

**Primary**  
 James River Solutions, LLC  
 Attn: Tracy Little  
 10487 Lakeridge Parkway  
 Ashland, VA 23005  
 Phone: 804-399-8900  
[bbailey@jrpenergy.com](mailto:bbailey@jrpenergy.com)  
[tracy@jrpenergy.com](mailto:tracy@jrpenergy.com)

**Secondary**  
 Sunoco, LP  
 Attn: Zachary Alvord  
 8020 Park Lane  
 Dallas, TX 75231  
 Phone: 260-324-7925  
[zachary.alvord@sunoco.com](mailto:zachary.alvord@sunoco.com)

**Tertiary**  
 Boswell Oil Company  
 Attn: Brittany Henderson  
 150 Floyd Drive  
 Athens, GA 30607  
 Phone: 706-286-0061  
[bhenderson@boswelloil.com](mailto:bhenderson@boswelloil.com)